

BUSINESS APPLICATIONS (SAAS)

SAP Cloud

HOW CAN TELEFÓNICA TECH HELP?

We integrate your environments seamlessly with the SAP Cloud capabilities, the cloud service based on the flexible RISE with SAP solution flexible RISE with SAP

Companies need single, unified platforms to adapt to fluctuating business conditions. Taking the big step towards innovation with business applications capabilities as-a-service (SaaS) will enable you to turn data into value and optimise applications quickly to deliver more personalised digital experiences.

SAP Cloud capabilities embedded in the flexible **RISE with SAP solution will turn your company into a smart, sustainable business.** We focus on supporting business needs, in any location, for any regulatory requirement, with SAP as responsible for the holistic service level agreement (SLA), cloud operations and technical support.

Telefónica Tech provides you with licenses and offers Professional Services as added value to adapt and manage your business to the new SAP cloud (implementation, migrations, administration, among others). As a SAP partner and responsible for the service with the end customer, **we guarantee compliance with the agreements and SLAs with the partner and manage the relationship.**

WHO IS THIS SERVICE FOR?



Private or public organisations that need to implement a new ERP in the cloud or migrate an existing EPR, with the continuous support of SAP and the orchestration of Telefónica Tech.



Companies that have their ERP with Telefónica Tech and want to move to the cloud with the additional services and support offered by the same provider.



Companies with an ERP that want to modernise their organisation by joining a platform with additional services such as Artificial Intelligence or business process analytics.

OUR VALUE PROPOSITION

Our service

Telefónica Tech offers the RISE with SAP service where licences are sold, and value-added services are provided depending on the contracted modality.

Our service includes:

- › The administration of BASIS in partial mode according to an R&R matrix provided by SAP for the Private mode.
- › Functional professional services including implementation, migrations, configurations, and developments.

What does it allow you to do?

This service will allow you to:

- › **Develop new business models**, gain efficiencies, and transform systems without risk.
- › **Simplify ERP migration to the cloud**, thanks to the new Business Transformation as-a-Service package.
- › **Continuously improve with strategic insights** to optimise business processes.
- › **Take control of change** by using a versatile platform to accelerate innovation.
- › **Have analytics tools and smart business process technologies** for decision making.
- › **Achieve business revenue growth** through results-driven service.

Benefits

Delivery and deployment / installation

Our team handles the delivery, migration and configuration of the ERP, providing close guidance and support throughout the setup process.

Constant updates

It is a cloud service where a continuous update is guaranteed according to SAP's version update schedules.

Shared administration according to R&R matrix

Our team is responsible for part of the administration of the ERP BASIS systems as well as the transfer of all additional requirements to the partner so that they can successfully be implemented.

Growth according to needs

Telefónica Tech guarantees capacity management in such a way that the customer will always have new resources available according to the growth of its business.

Telefónica Tech's differential value



We provide Professional Services for consultancy, deployment, migration and configuration of systems.



We are the Single Point of Contact (SPOC) between the customer and the supplier as a preferred SAP partner.



Broad experience with qualified and certified SAP system personnel.

TEAMS & ACHIEVEMENTS

Our team

- › A team of 60 FTE experts + partners.

Achievements

- › 140 companies in the last 10 years, with 38 operating companies.
- › Support to more than 25,000 users covering different processes.

BUSINESS MODEL

We market the service in two ways:

- › **RISE with SAP private edition:** customer services are deployed on a single tenant within a private environment, separated from other customers and protected by a firewall.
- › **RISE with SAP public edition:** is a pure multi-tenant SaaS service where the provider holds the customer's services in a shared environment.

In both cases, Telefónica Tech markets the necessary licences and Professional Services: consultancy, implementations and migrations, development and configuration, system administration, incident portal and additional service requests to the provider.

RELATED PARTNERS



| RELATED SERVICES

PaaS solutions

We enable customers to become smart businesses with a single, unified platform.



PaaS SAP Virtual

Service for SAP applications provided by Telefónica in a PaaS model.



PaaS SAP Virtual on Public Cloud

Service for SAP applications where the infrastructure is in public clouds (AWS, GCP, Azure).



PaaS SAP Virtual for HANA

Service for SAP HANA applications provided by Telefónica Tech in a PaaS model.



Contact us to start the digital transformation of your organization.

