

Telefónica Tech Cyber Security & Cloud



**An essential partner for
your cyber security
& cloud mission**

Telefónica Tech Cyber Security & Cloud is a global leader of integrated technology solutions in Cyber Security and Cloud.

Our partner program is addressed to **System Integrators, MSSPs and Telcos** willing to generate **New Revenue Streams** expanding their service offerings with our comprehensive Cybersecurity and Cloud portfolio, to provide their clients with the most innovative technology together with the best products and services.

Why become a Telefónica Tech Cyber Security & Cloud partner?

We understand that your organization must meet customer demands for cyber security and cloud solutions with a comprehensive portfolio. And we know that choosing the right partner is critical for success.



Capture the cloud and cyber security opportunity and grow

Leverage our infrastructure, processes, and professional experts, so that you can provide cloud and Managed Security Services to your customer.



Benefit from a unique and comprehensive portfolio

Enable your company to create a cloud and cyber security unit, build your own SOC or increase your portfolio with our intelligence capabilities and innovative network.



Be at the forefront of innovation

Bring a competitive edge to your services making use of the technology created at our network of innovation labs, and our active investment in cyber security and cloud start-ups.



Make use of our sales and marketing resources

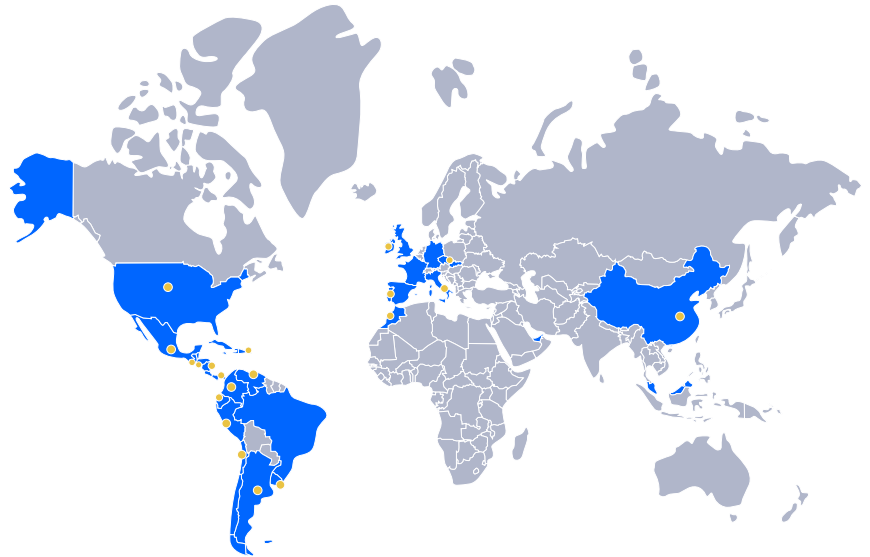
Benefit from our training programs and resource library, including case studies, guides, e-books, commercial presentations and event materials.



Strengthen your cloud and cyber security offering with Telefónica Tech's flexible solutions

With a 10-year track record in cloud and cyber security, we know what it takes to provide the right solutions. We're ideally positioned to support you as a partner you can trust.

Telefónica Tech unlocks the power of integrated technology, bringing together a unique combination of the best people, with the best tech and the best platforms, supported by a dynamic partner ecosystem to make a real difference to every business, every day.



+4,000 highly trained professionals

Presence in **24** countries

+3,000 certifications

7 labs and innovation centers

Global DOC

(Digital Operations Center):

24 Data Centers

11 diversified geographical locations

We are founding members of the **Open Source Security Foundation**, and the **Global Telco Security Alliance**

Over 300 technology partners including the most important ones in their sectors:



“

“Strong partnerships with leading vendors including Fortinet, Check Point, FireEye, Palo Alto, and F5 Networks integrate their technology into its own services, adhering to a larger strategy to develop Telefonica into a platform-based company.”

GlobalData, Amy Larsen DeCarlo

“With its broad range of services from cloud networking and collaboration, data center hosting and SaaS, plus its support for all the major platform providers, bolstered by comprehensive professional services, Telefónica is in a strong position to be the provider that large enterprises rely on to help map out and manage their transformation.”

OMDIA, Evan Kircheimer

”

We look forward to working with you and your team to help you take your business to the next level.

Together, we can deliver best-in-class managed security services, combining our global operations and your local expertise.

If you have any questions or would like to find out more, please get in touch.

[CONTACT US →](#)