

Telefónica Tech and Qualys sign an alliance for the Iberian market

- Both companies join forces to strengthen organisations' critical security intelligence with the US manufacturer's cloud platform and applications.

Madrid, November 14, 2022. [Telefónica Tech](#) and [Qualys, Inc.](#) (NASDAQ: [QLYS](#)), a provider of cloud-based security and compliance solutions, have signed a Cyber Security agreement to integrate the native [Qualys Cloud Platform](#) and its cloud applications into Telefónica Tech's portfolio of managed security services for Spain and Portugal.

This alliance provides cutting-edge technology for the team of security professionals by offering 360-degree visibility into on-premise, desktop, cloud, container or mobile environments and enabling, from a single cloud platform, the assessment of critical security intelligence, as well as automating the full spectrum of auditing, compliance and protection of IT systems and web applications.

Alberto Sempere, cyber security product director at Telefónica Tech, said: "This agreement with Qualys will allow us to complement and enhance our positioning in the cybersecurity field with an innovative technology that enables a unique and integrated approach, providing a continuous protection cycle. This will enable Telefónica Tech's SOCs to address the high complexity of our customers' hybrid and multi-network environments with a more agile, comprehensive and effective security posture thanks to Qualys' technology".

Sergio Pedroche, country manager for Spain and Portugal at Qualys, said: "We are very pleased to be a trusted partner of Telefónica Tech and to be able to bring our technology to all its customers in the Iberian market. This alliance in Spain and Portugal is just a first step and we hope to be able to finalise new agreements so that this can be extended in the coming months to the hundreds of thousands of customers they have in Latin America, the United States and the rest of Europe".

The Qualys platform integrates multiple critical security solutions into a single platform providing a complete, real-time inventory of all IT assets and delivering a continuous protection lifecycle from a single dashboard. With integrated orchestration workflows and real-time vulnerability detection, this platform enables prioritisation, remediation and auditing across cloud and on-premise IT environments for greater agility and substantial cost savings.

About Telefónica Tech

Telefónica Tech is the leading company in digital transformation. The company offers a wide range of services and integrated technological solutions for Cyber Security, Cloud, IoT, Big Data and Blockchain. For more information, please visit: <https://telefonicatech.com/>

About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of disruptive cloud-based Security, Compliance and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings.

The Qualys Cloud Platform leverages a single agent to continuously deliver critical security intelligence while enabling enterprises to automate the full spectrum of vulnerability detection, compliance, and protection for IT systems, workloads and web applications across on premises, endpoints, servers, public and private clouds, containers, and mobile devices. Founded in 1999 as one of the first SaaS security companies, Qualys has strategic partnerships and seamlessly integrates its vulnerability management capabilities into security offerings from cloud service providers, including Amazon Web Services, the Google Cloud Platform and Microsoft Azure, along with a number of leading managed service providers and global consulting organizations. For more information, please visit www.qualys.com.

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