

BUSINESS MANAGEMENT (ERP)

Aliquo

HOW CAN TELEFÓNICA TECH HELP?

We transform automated management with greater control and smarter decision making.

Aliquo is an ERP that covers all logistical and **administrative aspects of the company**, allowing you to have an **efficient system** that helps you **integrate, standardize, and automate processes on a single platform**.

It improves management by automating certain procedures, adding value to the steps that really matter, and of course with an agile and secure environment. An ERP where you can manage your business processes (sales, purchasing, accounting, warehouse management, manufacturing, project management, etc.) and at the same time obtain **all the necessary information for decision making in the different areas**.

WHO IS THIS SERVICE FOR?



Specially designed for **small and medium companies** that want to improve the management of their company. We facilitate the management processes of warehouses, factories, stores, and project managers (maintainers, installers, rehabilitators, builders, consultants...).



Specially recommended for **companies that wish to have greater control of their processes** and save time with these procedures.

OUR VALUE PROPOSITION

Our service

Aliquo ERP software delivers management solutions, through different modules, adaptable to the needs of small and medium-sized companies. These solutions optimize their logistic and administrative processes. It also enables an agile and secure integration with the rest of the corporate applications, providing greater control over the processes.

What does it allow you to do?

This service will allow you to:

- › Easily manage the **profitability** of all your projects.
- › **Save time and resources** in your business processes.
- › Have a **better control** of your warehouses and eliminate costs associated with it.
- › Identify and manage accounts with hidden cost problems, stock breakage, machinery control, etc.
- › Have an **ERP integrated with your systems** to obtain a single data, updated to **current regulations**.

Benefits

Increased productivity and profitability

Eliminate administrative tasks and focus on what really matters in your business. Aliquo allows you to simplify the way employees collaborate; maintain the integrity and consistency of information, adding the concept of unique data; find the information in a fast and agile way; improve the business vision by analyzing profitability and costs; control and configure security to protect information and each of the processes.

360° Vision

It has essential functionalities for a more efficient and strategic management that undoubtedly facilitates managers to make better decisions thanks to the data. We can generate different KPI's with which to measure all areas of the company with an ERP like Aliquo. You can even link with Power BI to generate dashboards for the different levels of the organization.

Flexibility

Includes the modules your business needs: warehouses, manufacturing, services, accounting. The licensing is by recurrence. A fact that will allow you to save on licensing costs compared to other applications.

Integration

Aliquo has a very powerful API that guarantees easy integration with other corporate applications. It currently offers the possibility of integration with marketing solutions, e-commerce, mobility applications, intranets, extranets, etc.

Accessibility

You will have your information accessible and completely transparent from anywhere, with the maximum guarantees of security and service availability. From your server or in the cloud, adapted to your needs so that you can work comfortably, securely, and efficiently.

Telefónica Tech's differential value



Telefonica Tech supports the outsourcing of the core of companies, helping their business processes and production tools to be hosted in Cloud infrastructure. To this end, we establish agreements with the best partners in the market and facilitate the integration of their solutions with our Cloud infrastructure.

BUSINESS MODEL

Aliquo's service is delivered through adaptable modules, which provide a tailored solution for each company's needs.

These are the main models:

Warehouses: The importance of purchases and a good warehouse management is vital to have an absolute control in the profitability of the business. Thanks to this model you will be able to have control of all warehouse movements, inventory management, complete traceability by batches, expiration dates, and serial numbers.

Manufacturing: This model optimizes production costs, with tools that help in planning, route design, and activity control, so that the product can be marketed at a competitive price and at the same time with acceptable profitability margins.

Services: This model manages the profitability of all your projects, facilitating the allocation of labor, materials, subcontracting, and other services that involve a direct cost in them.

Accounting: This model is designed with the needs of small and medium-sized companies in mind. The tool will automate all accounting entries from purchases, sales, collections, and payments. It will also allow you to mechanize the rest of the accounting entries in an agile way.

POS: A solution designed to facilitate the sales process to the employee, becoming an ally to speed up the collection process. The system is designed to serve small stores or companies with multiple stores where the casuistry of prices and services can be of different nature between each of them.

e-Commerce Link: The application has an integration module for WooCommerce and Prestashop platforms. This means that the synchronization of products, images, stock, prices, orders and payments are integrated. This greatly facilitates the management of the different sales channels that the company may have.

PARTNERS RELACIONADOS

ALIUO

SERVICIOS RELACIONADOS

ForceManager

We support you in the digital transformation of your business, facilitating the management of your customer portfolio with the ForceManager solution. ForceManager is a CRM that allows you to record commercial information about your customers from anywhere, easily, and quickly.



Sage

We facilitate the digital management of your company with our Sage solution, which integrates business administration and accounting in a single application, streamlining your processes and delivering a single data..



Contact us to start the digital transformation of your organization.

