BUSINESS APPS

Sage

HOW CAN TELEFÓNICA TECH HELP?

We facilitate the digital management of your company by integrating the applications that best suit your business processes.

SAGE is a combinable ERP solution for commercial management, accounting and HR for small and medium businesses that need a simple, reliable, compatible desktop software, with smart automation and online collaboration functionalities.

The commercial, financial, and human resources management that your business needs integrated in the same software. This allows you to gain time and agility in carrying out the processes of your business, find the data quickly by having the information traced,

obtaining consolidated reports with the necessary information. Thanks to its flexibility and the wide range of complementary solutions, it allows you to grow as your business and its needs grow.

It accelerates all business processes, thus correcting the deficiencies that affect the benefit and the possibility of growth.

WHO IS THIS SERVICE FOR?

Especially designed for **small and medium-sized companies** that want to improve the management of their company with greater control of their processes.

Our service

We have the right technology and professional support available depending on the stage of your business. Our solutions are focused on commercial management, accounting, sales, and human resources, all of them supported on Cloud infrastructure or on-premises if you need it.

What does it allow you to do?

› **Analytical and Budget Accounting:** Assign income and expenses to your projects or areas for subsequent monitoring of the evolution of their profitability, with the possibility of adding multiple analytical allocations to a single-entry line. Control deviations between the initial estimates assigned to your main objectives and what has actually occurred through Budget Accounting.

› **Inventory tracking:** Accelerate billing and optimize your sales with real-time stock levels, sales depot management costs and profit tracking. Build and maintain control of your assets with reports, product traceability, by serial number, sizes and colors, packaging management and stock valuations.

› **Report scheduling:** Allows you to streamline your work by automatically scheduling the generation of reports, defining the filters and the periodicity in which they are generated and automatically sent by email to one or more contacts.

› **Commercial Management:** Manages the entire purchasing and sales cycle, planning procurement needs and linking it with the portfolio of bills of exchange and accounting.

› **Project Management:** Controls and tracks the temporal planning of projects. From the definition of the set of tasks and subtasks that compose it, the duration, material, and human resources assigned.

› **Payroll and HR solutions:** Manage employees and their activity with a solution always updated to the latest legal changes, which helps you to comply with the social and fiscal obligations of the company in a correct way.

Benefits

Total business control

Get full control of your business and make decisions faster, with smart, simple but complete indicators

Accessibility

The infrastructure will be optimal, and your business will be able to grow thanks to being in the acens cloud. You will have specialized support for the application and cloud services, and your ERP will always be up to date.

Mobility

View all your business data from anywhere, at any time and from any device.

Integration

It includes billing, order management, inventory, reporting, and accounting modules. It is also customizable and allows integration with third-party services, such as Microsoft 365 or CRM ForceManager.

Productivity

Eliminate administrative tasks and focus on what really matters in your business; with a user interface that allows you to quickly see your current status, predictable and periodic journal entries and with email integration, mobility, and secure cloud access functionalities.

Telefónica Tech's differential value

Telefonica Tech supports the outsourcing of the core of companies, helping their business processes and production tools to be hosted in Cloud infrastructure. We establish agreements with the best partners in the market and facilitate the integration of their solutions with our Cloud infrastructure.

BUSINESS MODEL

SAGE software has different specific solutions depending on the size and needs of the company.

The integrated business management, billing and accounting management, billing and accounting solution: SAGE 50Cloud

The comprehensive, multi-language and multi-legislation ERP business management solution for the medium-sized enterprise with rapid deployment: SAGE 200, Sage X3.

The modular, scalable, and complete solution for all labor, human resources, and payroll management: Sage 200 Laboral.

The solution completely adapted to law firms that covers traditional needs (Labor, Tax, Accounting), as well as other more specific needs, thanks to its customization tools: Sage Despachos.

RELATED PARTNERS

Sage

RELATED SERVICES

ForceManager

We support you in the digital transformation of your business, facilitating the management of your customer portfolio with the ForceManager solution, a CRM that allows you to record commercial information about your customers from anywhere, easily and quickly.

Aliquo

We support you in the digital transformation of your business, facilitating the management of your logistics and administrative processes with the Aliquo ERP solution, providing greater control over the processes.

Productivity

We offer Microsoft 365 and Google Workspace as reference solutions in productivity for your employees and a selection of the best applications to facilitate specific activities of your business. We guarantee the security of these services, avoiding the exposure of sensitive information.

Contact us to start the digital transformation of your organization.

telefonicatech.com