CLOUD NETWORKING & SASE

Cloud WiFi/ SD-LAN

HOW CAN TELEFÓNICA TECH HELP?

Connect, optimize, and secure your end-to-end business network with the simplicity of Telefónica Tech's service.

The challenges of digital transformation mean a revolution in the connectivity of your sites and a big change in the way we worked a few years ago: **the workspace and your office are changing, and your network solutions have to change with them.**

The traditional network **is not flexible and dynamic enough** to adapt to changes quickly according to business and security needs. So, they evolve to SDN networks providing simplicity, agility and ease of management, continuous upgradeability and high availability.

Telefónica Tech offers an SDN solution that integrates Secure SD-Branch services (WiFi & LAN, SD-WAN and security), **available on leading manufacturers of Wired & Wireless LAN and Edge WAN technologies.** Available both

in flexWAN model as a standardized service with different commercial packages, as well as in project mode adapted to the needs of our customers. It is a convergent network and security service, from equipment to business processes, provisioning and operation, guaranteed by specialists who will always support you to have all the information about what is happening in the network.

WHO IS THIS SERVICE FOR?

Companies with flexible connectivity needs. Companies with multiple types of users and devices in constant movement that must be connected to the same network and securely, within their spaces (meeting rooms, spaces with a large number of guest users, retail, etc.)

Sites with IoT devices sharing the WiFi and LAN infrastructure with other users such as employees, external or guests, ensuring security and prioritization according to business needs, and with automation and process integration options (smart buildings, warehouses with AVGs, health care, CCTV, etc)

Sites requiring combined connectivity to Data Center applications over MPLS and to the Internet and cloud applications with the best user experience and protected from exposure to the public network.

Large spaces and/or with high user density. Spaces where WiFi and LAN network performance is key to provide connectivity to many users and/or dispersed in space (large events, campuses, offices / factories, etc.)

Our service

Telefónica Tech's flexWAN service is the solution that integrates SD-Branch services (WiFi & LAN, secure SD-WAN) for the end-to-end of your business network. Telefónica Tech's flexWAN service is the solution that integrates SD-Branch services (WiFi & LAN, secure SD-WAN) for the end-to-end of your business network. Our specialists will help you accelerate your time to market,

install and provision the service at each site and proactively manage incidents and service evolution.

WiFi and LAN technologies have evolved to become part of Secure SD-Branch technologies. We use the best platforms on the market to offer you centralized management from the cloud and transversal network security.

What does it allow you to do?

This service will allow you to:

› **Deliver an improved user experience, with higher throughput,** lower latency and higher bandwidth to support new business applications hosted on-premises or in the cloud.

› **Scale as** your business grows, **streamline changes** to your network and reduce deployment **time.**

› **Visibilize relevant network data and anticipate possible anomalies** through **analytics and Artificial Intelligence.**

› **Enable WiFi and LANservice integration** with other network and security services.

› **Access a customer portal with network visibility** and shared management option and customizable captive guest portal.

Benefits

Simple and modular business model

Monthly fee without prior investment in hardware and licenses. Flexible blocks adjustable to your network refreshment needs. Easy license activation and integration with security.

Agile service delivery

Architecture design, planning, and complete installation of CPEs, switches and access points and cabling. Managed cloud platform service.

Customer care and management by specialists

We have optimized customer support teams available 24/7x365 for early identification and resolution of incidents, as well as agility in the management of configuration changes.

End-to-end service convergence.

Analysis of configuration changes to ensure consistency between the services of the suite. Correlation between WiFi & LAN incidents with those of SD-WAN and Security services.

Telefónica Tech's differential value

We connect and optimize the performance of your internal network connectivity in a secure way with advanced features.

Our team of professionals will be with you from the first day for everything you need.

We offer a tailor-made management model, with a support team at your disposal for continuous monitoring and proactive incident resolution to ensure service continuity.

EQUIPMENT, TEAMS, AND ACHIEVEMENTS

BUSINESS MODEL

Our teams

› +80K managed WiFi/LAN devices

› 11 Operation Centers

› +500 Customers

› +300 Certifications

› +10 Technology experts from technology partners dedicated and integrated in our operation

› Integrated offering with the most complete portfolio of cyber security services

We offer a **simple and modular business model.** Monthly fee whose price varies depending on the number and size of sites and license chosen.
No prior investment in HW, platforms or licenses. Easy activation of licenses and security features with everything you need to be protected. Site price per month includes all elements of the service (HW, licenses, operation and platform).
Easy license activation: no on-site equipment change required. A team of experts will perform the analysis to include the configuration of the new license and license changes have no impact on the service, only change the functionality available.

Achievements

› The highest levels of partnership and the best agreements: Cisco Gold Partner, Platinum Aruba - Services Integrator

› Fortinet MSSP of the Year 2023 EMEAFortinet MSSP of the Year 2023 EMEA

› Fortinet ENS High Certification

› Cisco Powered Services Meraki (Access, SDWAN, Security)

RELATED PARTNERS

FORTINET

CISCO

HPE aruba networking

Telefónica Tech

NextDefense

Secure SD-WAN

Connect your sites to the cloud with a converged WAN and security solution ensuring that traffic is efficient, secure, and guaranteed that businesses can operate with agility and confidence.

Security Management

It incorporates Access Control (NAC) solutions and implement Zero Trust security models to secure user and device access to your network and the data it contains.

Security Edge

Replace your traditional VPN with ZTNA solutions from our Edge Security portfolio to protect user and device connectivity to data when away from the office.

Contact us to start the digital transformation of your organization.