

CLOUD NETWORKING & SASE

Secure SD-WAN

HOW CAN TELEFÓNICA TECH HELP?

We protect your company from the threats of the future. Thanks to our convergent network and security service we connect your sites and the cloud, managed by our experts.

Organizations need to evolve now to meet the threats of the future. As more companies move to the cloud, **the enterprise network becomes highly distributed, heterogeneous and therefore more vulnerable.** Cyber threats, consequently, are increasing rapidly and **managing multiple security solutions is complex and costly.**

Telefónica Tech offers a fully converged network and security service, from equipment to business processes,

provisioning and operation, guaranteed by specialists from our operations teams.

We have evolved SD-WAN technology with advanced security functionalities, available both in the flexWAN model as a standardized service with different commercial packages. As well as in project mode adapted to the needs of our customers, making available to you the technologies of the manufacturers positioned as leaders in the WAN and Security market during the last decade.

WHO IS THIS SERVICE FOR?



Large and medium-sized national and international organisations (average offices size between 10 and 200 users) that require all the **functionalities of secure inter-site communications and perimeter security.**

Connectivity, segmentation and optimisation of applications.



Large and medium-sized organisations requiring advanced SDWAN functionality, visibility, threat detection, data control and remediation.

OUR VALUE PROPOSITION

Our service

Telefónica Tech offers a **comprehensive network and security solution** with market-leading technologies that allows **centralizing management and obtaining visibility and control** over the most complex network and security scenarios.

We support companies from the equipment to the commercial, provisioning and operation processes. It includes integration with the network, installation and provisioning of the device, operation, support and proactive evolution of the service based on market analysis and customer needs.

What does it allow you to do?

This service will allow you to::

- › **Adopt market-leading** WAN and security **technology, advanced functionality and a complete portfolio.**
- › **Have network and security provisioning advised by specialists** who design a tailored solution, operate the service and help you evolve it.
- › **Increase your own ability to protect your business and employees** from **persistent cyber threats.**

Benefits

Simple and modular business model

We offer a customized monthly payment model with no upfront investment in HW, licenses and platforms. Includes activation of all service elements and security features through our team of experts.

Real-time management portal

We facilitate early detection and resolution of incidents through real-time service monitoring. The client has personalized reports and graphs to read the status of its network and security services.

Transparent service delivery

We design solutions adapted to the customer's requirements. A specialized technician will be in charge of implementing the service and the platform will be managed by Telefónica in the cloud to ensure data privacy.

Customer care and management by specialists

We have optimized customer support teams available 24/7x365 for early identification and resolution of incidents, as well as agility in the management of configuration changes.

Telefónica Tech's differential value



We provide expert advice to design a coherent, tailored, and scalable network and security solution.



We offer reporting and proactive network monitoring for early detection and resolution of incidents.



We attend to any questions you may have through our 24/7x365 support team.

EQUIPMENT, TEAMS AND ACHIEVEMENTS

Our team

- › 11 Operation Centers
- › +500 Customers
- › +300 Certification
- › +10K sites managed
- › +10 Technology experts from technology partners dedicated and integrated in our operation
- › Integrated offer with the most complete portfolio of cyber security services

Achievements

- › The highest levels of partnership and the best agreements: Cisco Gold Partner, Platinum Aruba - Services Integrator
- › Fortinet MSSP of the Year 2023 EMEA Fortinet MSSP of the Year 2023 EMEA
- › Fortinet ENS High Certification
- › Cisco Powered Services Meraki (Access, SDWAN, Security)

BUSINESS MODEL

We offer a **simple and modular business model**.

Monthly fee whose price varies depending on the number and size of sites and license chosen.

No prior investment in HW, platforms or licenses.

Easy activation of licenses and security features with everything you need to be protected. Site price per month includes all elements of the service (HW, licenses, operation and platform).

Easy license activation: no on-site equipment change required. A team of experts will perform the analysis to include the configuration of the new license and license changes have no impact on the service, only change the functionality available.

RELATED PARTNERS

FORTINET



HPE aruba
networking



RELATED SERVICES

Cloud WiFi/ SD-LAN

Optimize service with integrated connectivity at your headquarters, creating an SD-Branch solution governed by the same policies throughout the network and controlled from a single dashboard that manages all your communications and security.



Security Management

It incorporates Access Control (NAC) solutions and implement Zero Trust security models to secure user and device access to your network and the data it contains



Security Edge

Replace your traditional VPN with ZTNA solutions from our Edge Security portfolio to protect user and device connectivity to data when away from the office



Contact us to start the digital transformation of your organization.

