

## CONTINUOUS THREAT EXPOSURE MANAGEMENT

# Red Team Assessment

## HOW CAN TELEFÓNICA TECH HELP?

Real threats don't have scope and time restrictions. Our Service allows to measure yourself against the adversary.

Commonly confused with Penetration Testing, which is a defined, scoped, limited and point-in-time test that has specific goals for success or failure. On the contrary, **a corporate Red Team is a continuous service that runs for long periods**, is performed from as close to a zero-knowledge perspective, non-limited in scope whose main objective is to improve the already existing defenses, i.e., Blue Team.

**Our Red Team Service is designed to continuously test and improve the effectiveness of detection and respond capabilities of corporate information security** defenses simulating real-world scenarios by replicating the Techniques, Tactics and Procedures (TTPs) of real-world adversaries.

**We provide companies an independent assessment with a deep dive into the risks and vulnerabilities** of the business and serves as a baseline definition from which future security improvements can be measured.

## WHO IS THIS SERVICE FOR?



**Highly mature security organisations with established SecOps teams seeking to assess, measure and improve** their security incident protection, detection, and response capabilities in a continuous and realistic fashion.



**Customers looking for developing long-term, sophisticated internal Red Team Assessment** capabilities and choose to grow and learn from a trusted partner.



**Companies belonging to critical infrastructure sector, public sector or that store or process personal data or classified information** and are subject to **regulatory compliance**.



## OUR VALUE PROPOSITION

### Our service

We run simulations of attacks against people, software, hardware, and infrastructure, from the perspective of cybercriminals, using tactics, techniques and procedures observed in recent real-life attacks. In this way, we identify and exploit the vulnerabilities found and demonstrate how they could damage company's most critical assets.

Each of these attacks is bespoke to your organisation, considering both technological and business aspects. The service has a dedicated Red Team with multidisciplinary knowledge and skills, whose mission is to design and execute the different attack scenarios (social engineering, physical intrusion tests, application, system, and communications intrusion tests), based on the threat intelligence obtained on the technological and/or human assets of your organisation.

### What does it allow you to do?

This service will allow you to:

- Get comprehensive and independent assessment of the **strengths and weaknesses** of your security.
- Obtain clear and concise guidance on how to **protect information** against nowadays sophisticated attacks.
- Gain **persistent experience against next-generation threats** and unknown vulnerabilities without risks.

## Benefits

### Check the real impact of a targeted attack

Without suffering real world consequences and justify the allocation of security resources and whether they are being used effectively to mitigate and prevent threats.

### Gain persistent experience

Ante amenazas de nueva generación y vulnerabilidades desconocidas sin riesgos reales. Aumenta la concienciación, motivación y preparación de tu equipo de seguridad, ya que las defensas se prueban constantemente y se adaptan a la evolución continua del entorno.

### A complete analysis of your security's strengths and weaknesses

Receive distilled the essential information that your company needs to have and convey it in a way which is valuable to both non-technical executives and the technical security team.



## Telefónica Tech's differential value



We execute adversarial simulations designed to emulate real-world scenarios covering attack vectors for cyber, physical, and human elements.



We keep close engagement and communication for internal incident response and defensive teams with follow-up meetings, executive presentations for management audiences and technical reports with detailed explanations.



We have a Purple teaming framework that enables Red and Blue teams to collaborate in the best interests of the organization and make the most of the simulations.

### EQUIPMENT, TEAMS AND ACHIEVEMENTS

#### Our teams

- **+2.200** SecOps employees.
- **+3.000** security certifications.
- **+100** pentesters worldwide.
- **+50** global security analysts.

#### Achievements

- **+14000** hours performing Red Team exercises in the last year.
- **98%** of our customers were successfully compromised during our Red Team exercises.
- **90%** of the cases, our Red Team was able to achieve the first objective in the first 5 days.
- **85%** of the cases, our Red Team was able to compromise the first asset in less than 24 hours.
- **75%** of our customers believed their security defences were prepared against any threat.

### BUSINESS MODEL

Our service is offered in three modalities:

- Full Red Team exercise of **3 months**, with follow-up meeting and executive and technical reports.
- **4-month** TIBER ES exercises, which allows you to comply with the Bank of Spain's TIBER regulations.
- 12-month Red Team service that adds continuous monitoring for changes in the exposed infrastructure and leakage of information on the internet.

OUR SOLUTIONS

## Discover all our solutions

We believe in the transformative power of technology to improve processes, optimize resources and open new business opportunities.



Contact us to start the digital transformation of your organization.

