

## PRODUCTIVITY

# Productivity

### HOW CAN TELEFÓNICA TECH HELP?

## Telefónica Tech Productivity Services

Providing your employees with the digital tools they need to work where and when they want to, on the device of their choice, ensures that they can make decisions faster and more agile. This will result in greater productivity and flexibility for your business. In addition, having a 100% digital workplace experience will enable you to retain and attract the best talent.

We will help you create the digital workplace your employees want and need by providing you with our professional services capabilities and the best advice from our expert consultants. We offer you a comprehensive

consulting service, from planning, design, implementation, and migration support. We can also operate all your workplace solutions, guaranteeing your workplace management success.

### WHO IS THIS SERVICE FOR?



Organizations of any size, from large multinationals to small companies, that require the most popular tools on the market to improve their productivity, along with Telefonica's expert advice to get the most out of them.

## OUR VALUE PROPOSITION

### Our service

We guarantee the security of these services, avoiding the exposure of sensitive information in new scenarios such as remote work and access from employees' personal devices. And you will have all the advantages of cloud and SaaS models of these applications (pay-per-use, any device, everywhere, etc.).

We offer Microsoft 365 and Google Workspace as reference solutions in productivity for your employees and a selection of the best applications to facilitate specific activities of your business.

### What does it allow you to do?

This service will allow you to:

- › Put at the service of your employees the leading services in the productivity market.
- › Be able to face any migration scenario with the support and advice of Telefónica Tech's best experts.

### Benefits

#### Increased productivity

Microsoft 365 applications facilitate team building and information sharing in the cloud and are automatically updated, significantly reducing maintenance times.

#### Adaptation to remote work

We help you make it possible for your employees to work from anywhere, with the only requirement of having Internet connectivity. Employees can share documents and hold meetings wherever they are.

#### Flexible business model

We offer the possibility of contracting or eliminating licenses at any time or obtaining better prices in exchange for a longer permanence in the service.

## Telefónica Tech's differential value



### One-stop-shop:

Single point of sales and technical contact for the customer whichever solution is ultimately most convenient for the customer.



### 24/7x365 attention:

We are able to resolve any incident and support you in the service configuration process. We assume all the necessary tasks for companies to only focus on the priority tasks of the business.



### 24/7 support in local language:

Provided by expert and certified service personnel.



### Easy payment:

Payments in local currency on a single invoice.

EQUIPMENT, TEAMS, AND ACHIEVEMENTS

## Our teams

### We hold all Microsoft designations

- › Infrastructure Solutions Partner (Azure).
- › Data and AI Solutions Partner (Azure).
- › Digital and Application Innovation Solution Partner (Azure).
- › Business Applications solution partner.
- › Modern Workplace Solution Partner.
- › Security Solution Partner.

## Achievements

- › **Presence in 13 countries.**
- › More than 100,000 customers across the footprint.  
Acuerdos con los partners más importantes del sector (Microsoft, Google...).
- › Agreements with the most important partners in the industry (Microsoft, Google...).

## BUSINESS MODEL

Telefónica Tech can offer turnkey productivity services for the customer, taking care of all phases of the project, from migration to the new service, if necessary, to the provision and sale of licenses.

## RELATED PARTNERS



## OUR SOLUTIONS

### Discover all our solutions

We believe in the transformative power of technology to improve processes, optimize resources and open new business opportunities.



Contact us to start the digital transformation of your organization.

