HYBRID CLOUD

Amazon Web Services by Telefónica Tech

| HOW CAN TELEFÓNICA TECH HELP?

We accelerate your digital transformation and business development with our market-leading Amazon Web Services solution.

In a few years the cloud will become the essential basis for innovation and growth of digital businesses. Accelerating the adoption of the cloud is no longer just a necessity to minimize costs but **has also become a future insurance for your business due to the agility, flexibility, and innovation capacity it provides.**

Telefónica Tech brings you the necessary **tools** and accompanies you in your growth, **offering a tailored solution to meet your needs** and in a **secure environment,** including **specialized technical support.**

We offer a leading service through Amazon Web Services (AWS) that allows you to access data storage in applications, servers and platforms in the cloud. AWS is the most widely used, scalable, and compatible infrastructure platform on the market to power any type of business, regardless of size.

| WHO IS THIS SERVICE FOR?

Large companies with their own capacity, opting to acquire an external service that allows them to quickly scale their business, modifying the capacity of resources/services to meet traffic peaks on demand.

Small companies that do not have the capacity to have their own tools and choose to set up their business in a cloud, paying exclusively for its use. **Professionals and public and private organizations** that require cloud computing services, whether IaaS, PaaS or SaaS.

Companies in need of technological transformation in their current systems and development teams, which require immediate resources in a flexible, efficient, and secure way.

Our service

Telefónica Tech supports you through your migration journey to the cloud easily and securely with Amazon Web Services, no matter where you are or the size of your business, under the AWS Managed Service Provider (MSP) model.

We have AWS certifications in the most advanced capabilities with a team of experts dedicated to the service. Our service has specialized support in your language and, if necessary, we offer direct connection with AWS support.

If you want to move to the cloud with AWS, we offer you our Professional Services to help you in the process.

What does it allow you to do?

This service will allow you to:

› Build all **the technological infrastructure you need** in the cloud and enjoy the benefits of **working with two great leaders such as Amazon Web Services and Telefónica Tech.**

› **Adapt the capacity of resources according to your needs,** maintaining a stable service level of your business, taking advantage of the flexibility of the Cloud.

› **Reduce costs by paying only for the time of use of the** resources, without incurring in fees or maintenance.

Benefits

Flexible pricing structure

We offer the same flexible pay-as-you-go pricing structure as AWS and integrate the payment process for the resources you consume into your monthly bill with the rest of your contracted services.

Secure Infrastructure

We ensure a smooth, fast, and effective transition to the cloud for our customers by leveraging AWS best practices and using its Well-Architected Framework for a secure and scalable infrastructure capable of harnessing the full potential of cloud-based services.

Maximum availability

AWS offers maximum availability of service deployment and infrastructure in different locations worldwide and the ability to scale your services as your business evolves, without the need to be an expert.

Specialized advanced support

We have a team of experts who offer specialized advanced support in the local language. If necessary we provide support to escalate any possible problem and prioritize the case to be solved faster.

Telefónica Tech's differential value

We offer advanced specialized global monitoring and support in your language and billing in local currency with our team of experts in multicloud services. If necessary, we provide support for the AWS cloud platform to escalate and prioritize any potential issues.

We facilitate the management of your services with exclusive access to our Cloud Portal tool. You will be able to view consumption and billing information, define alerts so that we can notify you when you reach the consumption threshold you decide and access articles and video tutorials about the service.

We offer advanced professional consulting services to migrate your applications to the cloud.

EQUIPMENT, TEAMS, AND ACHIEVEMENTS

BUSINESS MODEL

Our teams

› **+590** AWS accreditations.

› **+400** *AWS certifications*. From which

› **+220** are **AWS Foundational AWS** certifications.

› **+130** are **AWS Associate** certifications.

› **+40** are **AWS Professional/Specialist** certifications.

Achievements

› Telefónica Tech is a **Managed Service Provider (MSP)** with strategic agreement with AWS

aws
PARTNER
Managed Service
Provider

Learn the details of our certifications and competencies **here**

RELATED PARTNERS

amazon

Essential Modality:
Telefónica Tech contributes with the billing in local currency and the customer is the one who makes the direct contact with AWS. You pay only for the services you need for as long as you use it, with the ability to quickly scale the service, improving responsiveness to changes.

Advanced Modality:
Telefónica Tech is the one who manages the incidence, claims or requests that the customer needs before AWS.

This support is backed by the highest level available in AWS and is based on the same tools.

Billing is maintained in local currency and payment only for the services you need during the time you use it.

Managed Modality:
The managed service we offer includes **platform management, backup, monitoring, security, Advanced Support and FinOps services that can be expanded with its extended version.**

We optionally offer you administration for virtual machines and services deployed on them (databases, middleware), allowing you to delegate the management of the infrastructure to us.

In order to ensure the E2E management of your services and resources, we have the most appropriate and proven tools and procedures to meet this objective, covering all aspects of management, from security to backup, including monitoring and reporting. We offer a turnkey service through the managed mode, delegating to Telefónica Tech the end-to-end monitoring of your company in AWS.

RELATED SERVICES

Capabilities

We facilitate your journey to the cloud with our Consulting, Cloud Professional Services and Multicloud Hybrid Services capabilities:

Cloud Consulting and Professional Services →

Multicloud Hybrid Services →

Hybrid Cloud

We drive your growth with multicloud solutions from our partners:

Microsoft Azure by Telefónica Tech →

Google Cloud Platform by Telefónica Tech →

Oracle Cloud Platform by Telefónica Tech →

We also offer the Telefónica Tech Cloud Platform service, an integrated Cloud solution from on-premises to our Data Center and Edge, with multiple telco connectivity alternatives and local nodes in 7 countries:

Telefónica Tech Cloud Platform →

Cybersecurity

We help you keep visibility and control of your multicloud environments with cyber security solutions:

Cloud Security →

Contact us to start the digital transformation of your organization. →

telefonicatech.com