

HYBRID CLOUD

Oracle Cloud Infrastructure by Telefónica Tech

HOW CAN TELEFÓNICA TECH HELP?

We offer you a complete portfolio of PaaS and IaaS services oriented to maximum availability and best performance thanks to Oracle's cloud

The benefits that the cloud brings to your organization are clear (**agility, flexibility, and capacity for innovation**) but there are several important points to consider when choosing which cloud to back up your workloads and critical applications. One of them is the high availability and performance of databases and applications.

Telefónica Tech provides you with the necessary tools to get the most out of the Oracle cloud, helping you in the design of solutions and offering support according to your needs, from the initial assessment to the 24/7 support.

Oracle Cloud Infrastructure (OCI) is the next generation cloud service designed to run any application, faster and more securely, for less.

Thanks to the design and architecture of its solutions, it becomes a **complete cloud infrastructure platform** that allows you to get the most out of the most critical Oracle and non-Oracle loads, as well as your business applications.

WHO IS THIS SERVICE FOR?



Large and medium size organizations that need computing capacity and agility at the same time in their processes.



Large organizations with the need to anticipate and respond to events, using technology that allows resource **elasticity** and **24/7 availability for their critical applications**.



Companies immersed in a process of technological transformation in their current systems and development teams, which need immediate resources in a flexible way in PaaS or IaaS, low latency, and data security.

OUR VALUE PROPOSITION

Our service

Telefónica Tech supports your technological transformation thanks to all the services provided by Oracle Cloud, with all the experience in Oracle products and services and the exclusive benefits of our strategic alliances, under **theCloud Service Provider (CSP)** model.

We have trained professionals in the different layers that form the cloud (networks, computation, storage, databases, middleware). We want to provide you with specialized support throughout your journey to the cloud to meet all your needs and help you grow your business by supporting you with the best technology.

What does it allow you to do?

This service will allow you to:

- › **Get the maximum performance of databases and applications** thanks to the high-capacity Hardware and Software of the OCI infrastructure.
- › **Enjoy and consume any OCI service, at any time**, thanks to Oracle's Universal Credits, with volume discounts.
- › **Migrate on-premises Oracle systems and maintain existing licensing in the cloud**, thanks to OCI's BYOL mode.
- › Design **multi-cloud environments thanks to the easy connection** with other clouds such as Azure, Google or Amazon.

Benefits

Higher performance at lower cost, in all regions

OCI is the most price competitive cloud in terms of compute resources and network traffic, having the same price worldwide, without forgetting the quality of service and performance.

Only cloud with SLAs for availability, performance and management

Enterprises demand more than just availability of their cloud infrastructure. Mission-critical workloads also require consistent performance and the ability to manage, monitor, and modify resources running in the cloud at any time. Oracle is the only one to offer comprehensive SLAs that cover performance, availability, and manageability of services.

Significant reduction of administration and installation tasks

Oracle goes further in the world of databases, giving customers the ability to deploy databases in PaaS in a few clicks. Oracle takes care of provisioning and operating up to the Operating System. You can also count on Autonomous Databases that are self-managed and run on Exadata HW.

Minimize your network latencies

OCI is available in several regions around the planet, including two public regions and a sovereign region in Madrid. This allows you to deploy resources minimizing the access times, thanks to minor network latencies achieved by direct connections.

Telefónica Tech's differential value



We offer end-to-end support, with design and architecture experts in OCI cloud infrastructure, migrations, support and administration of all resources.



We facilitate the initial consumption estimation and help to control and manage resource consumption in OCI thanks to our experts and OCI control tools.



We adapt to your needs with different levels and modalities of service: from IaaS or self-management of resources to maximum administration (with monitoring, backup, among others).

EQUIPMENT, TEAMS, AND ACHIEVEMENTS

Our teams

- › Oracle technology certified technicians.
- › Teams specialized by technologies and layers: public cloud, virtualization, databases, middleware, OS, networking.
- › Teams specialized by type of project and service: architects, developers, teams dedicated to migrations and deployments, specialized in support.

Achievements

- › Telefónica Tech is a Cloud Solution Provider (CSP) with strategic agreement with OCI.
- › Telefónica Tech B2B Oracle Partner in 2022.
- › Telefónica's internal transformation and migration to critical systems at OCI.
- › Telefónica Tech is Fast Connect partner of Oracle.

BUSINESS MODEL

We offer three business models to suit the needs of each customer:

Essential Modality

Includes Universal Credits sale to consume any OCI service, including all administrative and contractual management with Oracle, as well as tenancy activation and administrative support in billing and account management.

Advanced Modality

Includes the services of the Essential Modality plus an 8x5 or 24/7 technical support layer. Infrastructure management in both IaaS and PaaS is the customer's responsibility.

Managed Modality

Includes Universal Credits, administrative and technical support, administration of all OCI layers (networks, storage, computation, OS, databases, middleware), resource monitoring and backup services.

RELATED PARTNERS

ORACLE

RELATED SERVICES

Capabilities

We facilitate your journey to the cloud with our Consulting, Cloud Professional Services and Multicloud Hybrid Services capabilities:

Cloud Consulting and Professional Services 

Multicloud Hybrid Services 

Hybrid Cloud

We drive your growth with multicloud solutions from our partners:

Microsoft Azure by Telefónica Tech 

AWS by Telefónica Tech 

Google Cloud Platform by Telefónica Tech 

We also offer the Telefónica Tech Cloud Platform service, an integrated Cloud solution from on-premises to our Data Center and Edge, with multiple telco connectivity alternatives and local nodes in 7 countries:

Telefónica Tech Cloud Platform 

Cybersecurity

We help you keep visibility and control of your multicloud environments with cyber security solutions:

Cloud Security 

Contact us to start the digital transformation of your organization.

