

PARTNER CLOUD

Amazon Web Services

HOW CAN TELEFÓNICA TECH HELP?

We accelerate your digital transformation and business development with the most complete proposal in AWS

In a few years, the cloud will become the essential basis for innovation and growth of digital businesses.

Accelerating the adoption of the cloud is no longer just a necessity for minimizing costs but **has also become a future insurance for your business due to the agility, flexibility and capacity for innovation that it provides.**

Telefónica Tech provides you with the necessary tools and accompanies you in your growth, offering a solution tailored to your needs and in a secure environment, including specialised technical support.

Through Amazon Web Services (AWS) we offer a leading service that allows you to access data storage in applications, servers and platforms in the cloud.

AWS is the most widely used, scalable and compatible infrastructure platform on the market to power any type of business, regardless of size.

WHO IS THIS SERVICE FOR?



Large companies with their own capacity, which choose to acquire an external service that allows them to quickly scale their business, modifying the capacity of resources/ services to meet traffic peaks on demand.



Small companies that do not have the capacity to have their own tools and choose to set up their business in a cloud, paying exclusively for its use.

Professionals and public and private organisations that require Cloud Computing services, whether it is IaaS, PaaS or SaaS.



Companies in need of technological transformation in their current systems and development teams, who need immediate resources in a flexible, efficient, and secure way.

OUR VALUE PROPOSITION

Our service

Telefónica Tech supports you on the journey of migrating to the cloud easily and securely with Amazon Web Services, no matter where you are or the size of your business.

We have AWS certifications in the most advanced competencies with a team of experts dedicated to the service. The service has specialised support in your language and, if necessary, we offer direct connection with AWS support. If you want to move to the cloud with AWS we offer you our [Professional Services](#) to help you in the process.

What does it allow you to do?

- › Have at your disposal our **Cloud Portal as a control tool for your multicloud consumption**, where you can:
- › Make monthly **monitoring of the cost** of the resources you use.
- › Review the **detail of the use of resources invoiced** in previous months.
- › Create your own **consumption alerts to notify your reached expenses defined**.

Benefits

Flexible pricing structure

We offer you the same flexible pay-as-you-go pricing structure as AWS and integrate the payment process for the resources you consume into your monthly bill together with the rest of your contracted services.

Secure infrastructure

We ensure a smooth, fast and effective transition to the cloud for our customers by leveraging AWS best practices and using its "Well-Architected Framework" for a secure and scalable infrastructure capable of harnessing the full potential of cloud-based services.

Highest availability

AWS offers the highest availability of service and infrastructure deployment in different locations worldwide and the ability to scale your services as your business evolves, without the need to be an expert.

Specialised advanced support

We have a team of experts who offer specialised advanced support in the local language. If necessary, we have support available to escalate any potential issues and prioritise the case to be solved quicker.

Telefónica Tech's differential value



We offer **global, specialised, advanced support** and guidance in your language and billing in local currency delivered by our team of multi-cloud service experts. If required, we provide support for the AWS cloud platform to escalate and prioritise any potential issues.



We **facilitate the management** of your services with exclusive access to our Cloud Portal tool. Here you can check consumption and billing information, set alerts so that we can notify you when you reach the consumption threshold you decide and access articles and video tutorials on the service.



We have **advanced Professional Services** to help you migrate your applications to the cloud. You can see them in detail in our [Professional Services](#) section.

EQUIPO Y LOGROS

Our team

- › **+200** AWS certifications.
- › **+190** AWS accreditations.

Of which

- › **+60** certifications are **AWS Practitioner**.
- › **+120** certifications are **AWS Associate**.
- › **+20** certifications are **AWS Practitioner/ Specialist**.

Achievements

- › This service is available in **5 countries worldwide** (Brazil, Chile, Spain, United States and Peru).

BUSINESS MODEL

Basic Type:

Telefónica Tech contributes with the billing in local currency and the customer is the one who makes the direct contact with AWS. You pay only for the services you need for as long as you use it, with the possibility of rapidly scaling the service, thus improving responsiveness to changes.

Self-managed type:

Telefónica Tech is the one who manages the incidence, claims, or requests that the customer needs before AWS. Billing in local currency and payment only for the services you need during the time you use it.

Managed Type:

We can optionally offer you an administration service for virtual machines and services deployed on them (databases, middleware), allowing you to delegate the management of the infrastructure to us.

In order to ensure the E2E management of your services and resources, we have the most appropriate and proven tools and procedures to meet this objective, covering all aspects of management, from security to backup, including monitoring and reporting. Through the managed mode, we offer a turnkey service, delegating the end-to-end monitoring of your company in AWS to Telefónica Tech. See details in our [Professional Services](#) section.

| RELATED PARTNERS



| RELATED SERVICES

Capabilities

We make your journey to the cloud easier with our Professional and Managed Cloud Services capabilities.


Hybrid Cloud

We empower your growth with multi-cloud solutions from our partners and we offer dedicated physical environments such as VDC and VDC Edge.

Telefonica's Cloud 

Cloud partners 

Cybersecurity

We help you keep visibility and control of your multi-cloud environments with Cyber Security solutions.



Contact us to start the digital transformation of your organization.

