

# Is your ERP ready to grow?

Identify bottlenecks, understand the solution, and move forward with SAP Cloud ERP

Your ERP should be the engine of your business not a burden. Often, the signs that it's holding you back aren't obvious until it's too late. Here are the key indicators that your current system may no longer be aligned with today's business challenges.

## Is your ERP slowing down growth?



### Fragmented reporting

Disconnected versions without a complete view of the business.



### Low automation

Manual, repetitive tasks, frequent errors, inefficient time use.



### Rigid ERP

Difficult or slow to add users or new functions.



### Costly infrastructure

Complex maintenance and updates.



### Limited digital capacity

Not responsive in real time.



### Lack of external integration

Limited connection with tax authorities, clients, suppliers or tools.



### Hard to adopt new technologies

AI and ML not easily accessible.



### Barriers to regulatory compliance

Slow and costly to update with new regulations

## What Is SAP Cloud ERP?

SAP Cloud ERP is a **cloud-native ERP built for growing companies** that need to scale quickly, stay compliant with evolving regulations, and fully digitise their operations. It's not a simplified version it's a complete, fast-to-deploy system designed for your industry.

- Lower costs**  
 SAP manages the infrastructure and delivers biannual updates with new applications and regulatory changes.
- Rapid implementation**  
 3 to 6 months using a predefined methodology.
- Simple integration**  
 Seamless connection with SAP and third-party tools.
- Scalable**  
 Tax compliance across 50+ countries included.
- Real-time analytics and reporting**  
 Powered by HANA database.
- Advanced technology**  
 Integrated AI, ML, and automation.
- SaaS model**  
 Add users, features or processes easily and without friction.

## Traditional ERP vs. SAP Cloud ERP

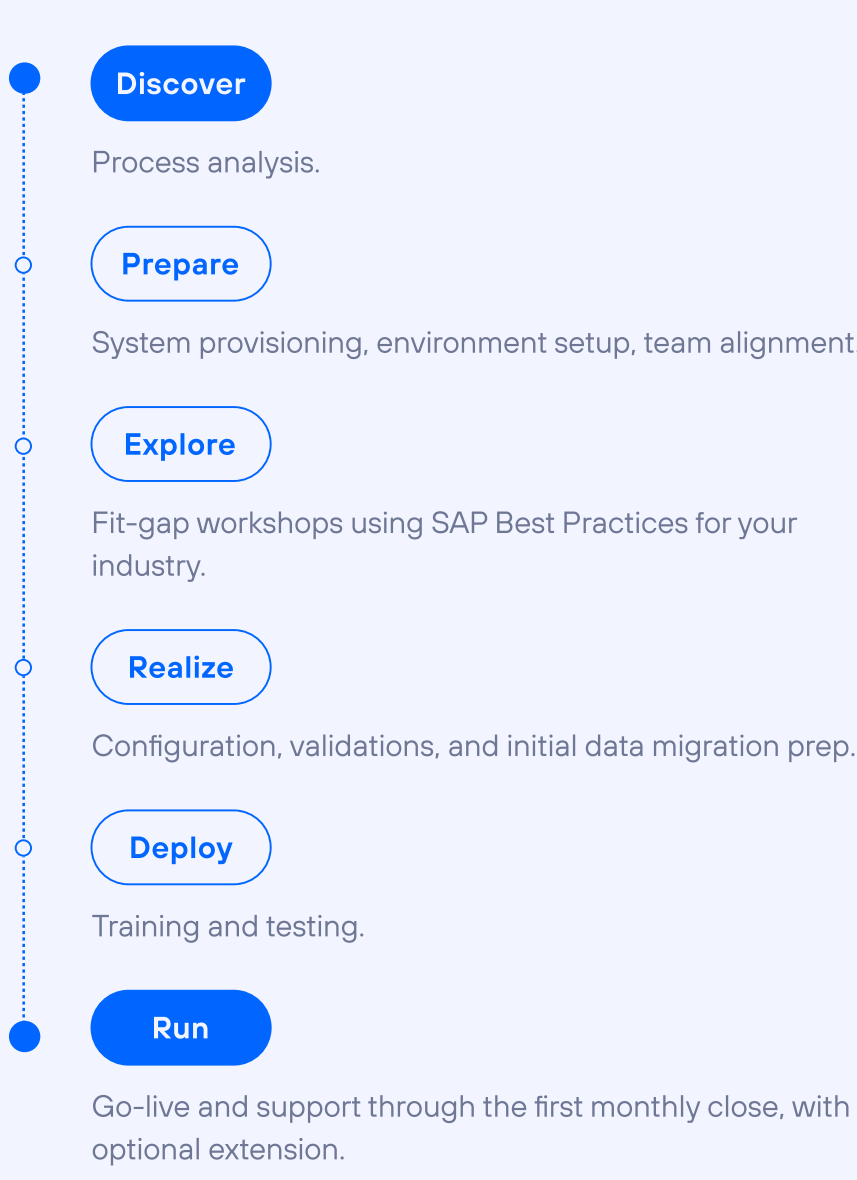
The difference lies not only in the technology, but in the agility to adapt. While legacy ERPs were designed for static contexts, SAP Cloud ERP is cloud-native and built for continuous evolution.

Feature	Traditional ERP	SAP Cloud ERP
Infrastructure	On-premises	Cloud-based, no additional costs
Regulatory updates	Annual and costly	Automatic, every six months
Flexibility	High customisation, less agility	More agile with flexible standard processes
Integration	Complex	Preconfigured APIs
Scalability	Hardware-dependent	Business-driven, scalable by need
Analytics	Limited	Real-time with HANA
Implementation costs	High upfront investment	Subscription-based
Implementation speed	Slow, often many months or years	Fast, in just a few months
Security	Internally managed	Managed by SAP

## How to Implement SAP Cloud ERP in Just a Few Months

Upgrading your ERP no longer has to be a complex or disruptive process. With SAP's standardised methodology and Telefónica Tech's guidance, it's possible to implement SAP Cloud ERP **securely, efficiently and without interrupting your business**.

**Project phases:**



Telefónica Tech supports clients from day one, minimising resistance and ensuring a successful go-live from the very first monthly closing.

## Why Telefónica Tech?

- Choosing the best ERP is only part of the equation, **you need the right partner to unlock its full value**. Telefónica Tech combines technical expertise, sector-specific knowledge and proven methodology to ensure your project achieves business impact, not just technical success.
- Cross-industry expertise
- SAP Partner
- Continuous support
- Fast-track implementation
- Training and change management
- Cloud, Cybersecurity and AI integration

## Conclusion

If your current ERP is holding you back, **the biggest cost is not changing**. Migrating to SAP Cloud ERP is a strategic decision to scale with agility, control costs, and stay ahead of market shifts.

As your strategic partner with deep experience in SAP and business transformation, **Telefónica Tech ensures a smooth, fast implementation with measurable results in just a few months**.